

## The Distribution Solution

### Distributor • Merchant • Wholesaler

As a company involved in the sale, supply and service of 'stock', we know that you have unique requirements for a software solution – that are just not covered by an 'accounting package'.

You need something with 'stock' at its heart and visibility of many of these aspects:

- The **right stock** at the **right time** to service your customers.
- **Additional stock** - *supplementary, alternative or complementary items* - to ensure that your customers fulfill all their requirements with YOU rather than your competitors?
- Is your **slower moving stock** identifiable and your warehouse turning optimally?
- Do you have simple and robust mechanisms to provide **stock** direct from the supplier and cope with **queries and returns**?



Of course there are many other aspects of business that are required in addition to the above – but your business revolves around stock and that's exactly what **Sage ERP X3** was designed to do – along with ALL the other things your business needs.

### **sage ERP X3** • Integrated Stock, Purchasing & Sales

Fully integrated stock, purchasing and sales – back to back functionality, linked, blanket, call off orders – efficient, customisable management controlled with **embedded workflow**.

The strength of **Sage ERP X3** lies in its ability to really optimise your operations, which include: inventory management coupled with: sales force management, customer support, after sales service, inter-site & inter-company transactions, sub-contract and project management. Advanced quality assurance management ensures full and secure traceability of stock:

- Multiple location management & bin control
- Stock management by: physical location, lot (batch) and sub-lot, quality status, serial numbers, expiration dates etc
- Consigned inventory and third party inventory
- Inventory balances by stock status
- Warehouse management & physical counting
- Inventory replenishment
- Inter and Intra-company movements
- Forward and backward traceability
- Variety of inventory costing methods

**sage ERP X3** is an affordable, modern software solution specifically for your type of business.

*"We have requests for information from our corporate customers in respect of their consignment stock on virtually a daily basis and every one is different. Sage ERP X3 will give us the right level of information, available on-demand and with Inixion's Sage ERP X3 reporting expertise we look forward to being able to provide our partners with the information, in the format required yet still be able to drill into that information and analyse further"*

**Stuart Bettington**  
Finance Director TXO Systems

## sage ERP X3 • The Complete Business Management System

Great stock control alone won't run your business. Sage ERP X3 provides robust functionality for every department – backed with extensive and flexible reporting options.

**Finance:** multi-company, multi-site, multi-currency, compliance to multiple fiscal legislations and accounting practices. User defined fiscal calendars, flexible analytics, budgeting & forecasting, complete audit logs & trail, fixed assets.

**Service:** contract & guarantee management, call logging, schedules, returns management including RMA's

**Purchasing:** RFQ's, blanket/contract order management, supplier rating & classification, security & workflow, commitments against budget, payment management & sub-contracting.

**Customer relationship management (CRM):** marketing, campaign management, sales force automation, customer support, knowledge base.

**Workflow:** streamlining business operations & information flow of information. Send information, route documents and make decisions both within the business and your business partners.

**Business Intelligence:** define unique performance metrics, triggering events, rules & conditions - control realtime business intelligence as needs dictate.

## sage ERP X3 • Automate & Adapt

Designed to help businesses increase agility, responsiveness and productivity, Sage ERP X3 is characterised by its ability to automate any type of process and adapt quickly to all kinds of situations.

**Adapts as your company evolves.** Sage ERP X3 is key to improving enterprise flexibility: modular and flexible structure can be adapted to suit all kinds of organisations.

**Facilitating change management:** reorganising a system changes routines and the information system is often at the heart of these changes. With configurable Sage Visual Processes, Sage ERP X3 makes it easy to implement new procedures for each role within the company.

*"Inixion took control of all the IT and Telephony aspects of the project from inception, and delivered the project with a methodical and detailed approach. As the business commenced operations on the Monday morning, I walked around the offices waiting for 'something to go wrong', but it never did. Inixion had all angles covered.*

*Furthermore, tight budgetary control was in place, and the final project was indeed delivered on budget"*

**Mark Stanworth**  
Group CFO Mayborn Group PLC

## A dedicated team of specialists with many years of experience of implementing solutions

Our philosophy at Inixion is that 'go-live' is not the end – but the beginning – the beginning of a working partnership with your company to ensure that your system continues to not just function but to add to your company by providing structure and focus for the processes you have in place today and those that are to follow as your company evolves in an ever changing market.

**inixion**

provides a complete end-to-end solution for your business

- Software including bespoke development
- Supplementary solutions for EDI, extended WMS & CRM and many others
- Hardware
- Professional Services
- Business intelligence consultancy
- Support, fully backed by Sage

*"The consolidation of the three computer systems at Spotless Punch was a critical part of our strategy, and it was essential that it happened with minimal impact on our Customers and Suppliers. The team at Inixion managed the entire project and delivered everything with a methodical and detailed approach"*

**Jason Keeley,**  
Chief Financial Officer Spotless Punch